



Pre-Covid19: Magazine food content already a strong sector for reach and engagement

13.9

million digital readers

95%

of readers say looking at magazines is time well spent



In lockdown magazine food content is increasingly popular



goodfood 7.8 million page views in one day (a new record) Growth is across all platforms

- o video views up 47%
- Alexa users up 44%

GoodtoKnow

Its best week this year was driven by food and recipe content traffic

Best performing content is topical:

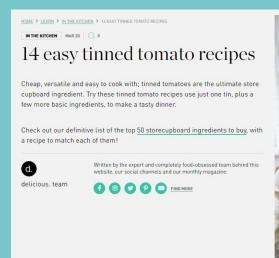
- o "Where can you buy Easter eggs online and which stores are doing Easter egg delivery?"
- o "This is the one thing you should not forget to disinfect during the Coronavirus outbreak"





Men's Health









Delicious

Good Housekeeping



A virtual cheese festival is happening next month and we're brie-ly excited





Freezable family recipes

47 Recipes

Get ahead in a busy week with family meals you can freeze. Just batch cook from our variety of tasty recipes then freeze the leftovers for another day.











BBC Good Food

Marie Claire



COFFEE MACHINES Sasha Muller 20 Apr 2020





 $Easy\ three-ingredient\ cocktails$

This is where you can still order food and drink online - without huge wait times

These brands are still delivering during the pandemic.



Expert Reviews

Olive

Woman & Home



Changing consumer behaviour





Under normal circumstances 27% of evening meals are eaten out of home according to Kantar



Returning to normal will take time



The government recently suggested that pubs and restaurants will be the last to leave lockdown



And it will bring about new behaviours

Only 9% want things to revert to "normal" after the outbreak is over

More than half (54%) hope they will make some changes in their own lives and for the country as a whole



Shopping habits shifting under lockdown



An extra £63 of food per household was purchased in March as people prepared for lockdown

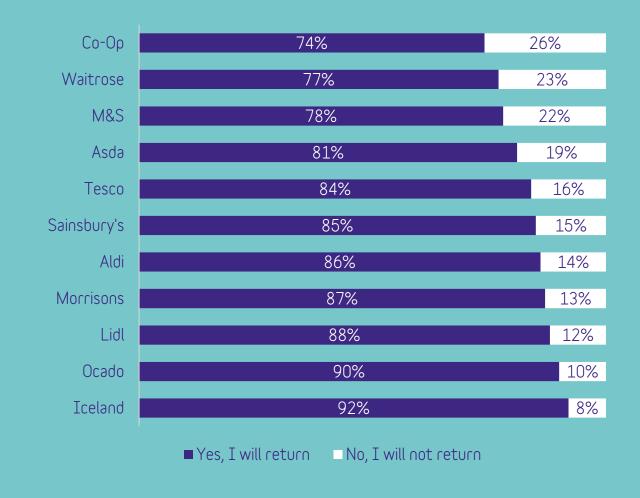
90% of the 285 subcategories tracked in retail showed growth as more consumers purchased more categories



Shopping habits shifting under lockdown



Of people who have changed supermarkets will return to their supermarket of choice





Shopping habits shifting under lockdown



Only 27% of consumers completely agreed that they were buying the same brands as usual



Recipe related search has doubled



'How to cook a jacket potato in a microwave' +170% - Google Trends

'How to cook a soft boiled egg' +50% - Google Trends

Consumers are seeking recipes that don't rely on core ingredients that are hard to come by eg. Flourless cake +250% - Google Trends



Family meal times are increasingly important

"Mealtimes have become more important to me/my family at the moment"

16%

ABC1 families

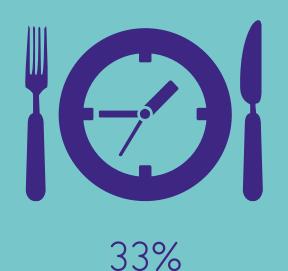
13%

C2DE families

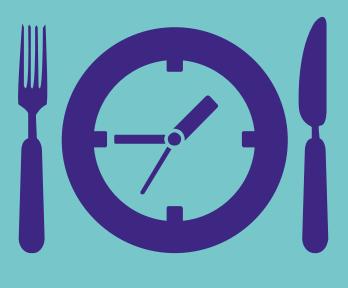


With more time being spent on meals

Not working from home



Working from home



48%



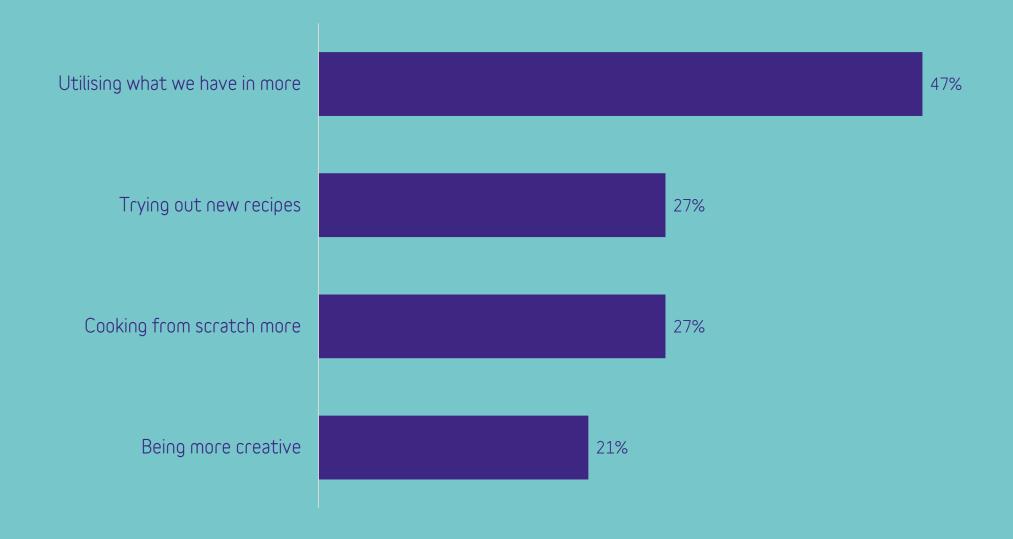
Lockdown = a new wave of cooking enthusiasts

33% are spending more time cooking/baking

3% either plan to take up cooking/baking or have taken already started

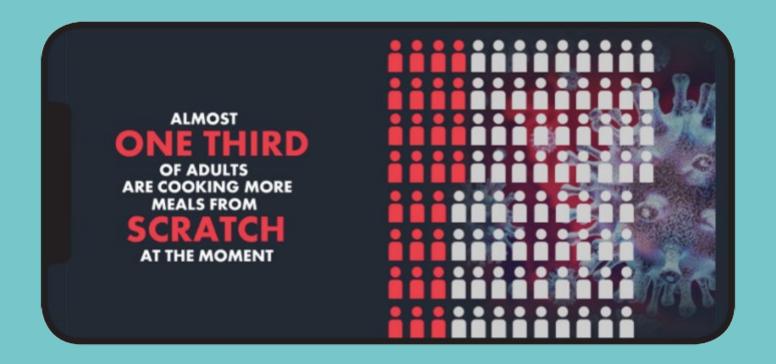


Creativity in the kitchen is rising





Cooking from scratch on the rise





Lockdown = a third more trying out new cuisines

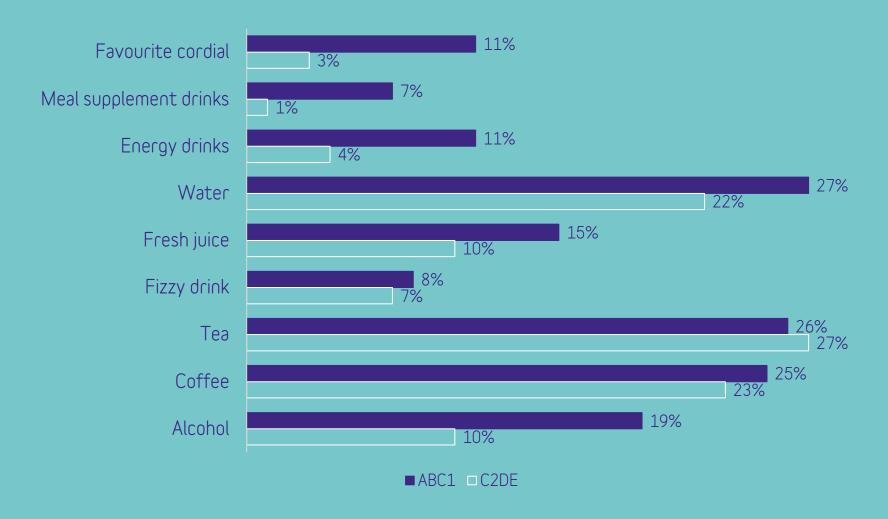
33% Working from home

28%
Not working from home



An opportunity for beverage brands

'Are you and you family consuming more of the following things during this crisis?'





An opportunity for freezer brands



ao.com freezer sales up 200% YoY in the two weeks prior to lockdown



For the week of 20th March, Google searches for 'can I freeze...?' were around 10 times higher than normal

'can I freeze milk?' and 'can I freeze eggs?' topped the searches

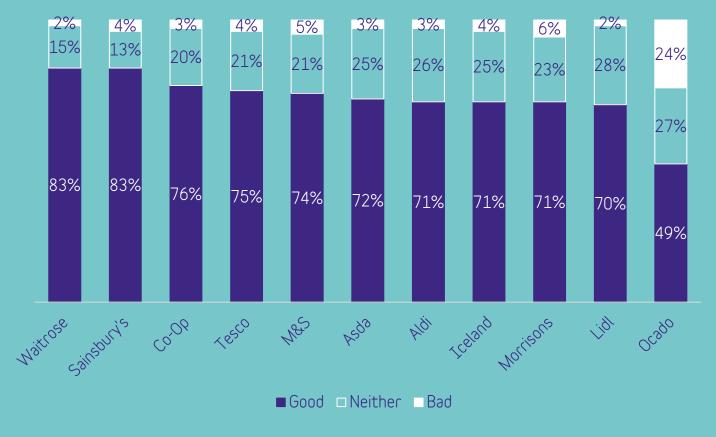
Now that more people have fully stocked freezers, 32% claim to be defrosting something for their evening meal more than usual



Consumer endorsement of the approach supermarkets are taking

81%

Of people believe supermarkets have been successful in supporting the community. Only 6% believe they haven't been successful Consumers are appreciative of the supermarket community advertising, which most rated positively





Methodology details

Hearst sample: 4,213 consumers from the Hearst panel from 3-8 April. The profile of the respondents was weighted to match Hearst's PAMCo profile and from an age and demographic profile. This means that the audience is more affluent, female and positive than a nationally representative sample. They are also more into food, cooking, new products and eating out according to TGI

TI sample: nationally representative sample of 500 UK adults each week, online

Immediate sample: 2,468 responses from Immediate audience. Research conducted across 4th-6th April 2020

Bauer sample: sample size of 1636, weighted to be nationally representative, data gathered between 16th -20th April on the Bauer Media Insiders panel.