

# Magazine Media Influence: London Fashion Week case study

2CV report for Magnetic

September 2016

### **Background & Methodology:**





Magazines



**Blogs** 

**KEY NUMBERS** 

**350K** Total LFW Mentions

**50K** Blog + Magazine Authors

**50** Top Blog + Magazine Authors

The most impactful authors on Twitter who describe themselves as any of the following in their bio (including related terms):

- 1. Magazines
- 2. Magazine Editors /Journalists/Columnists

A combination of two groups:

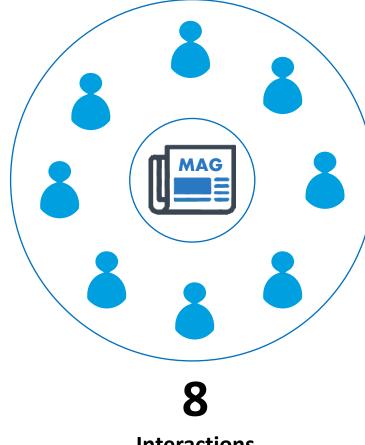
- Authors who describe themselves as bloggers or linked to their own blog in their Twitter bio
  - 2. Instagram and Blog platform authors who posted about London Fashion Week either during the event or two weeks either side.

Examples: <u>BritishVogue</u>, <u>ELLE</u>, <u>Grazia</u>, <u>Katy Grand</u>

Examples: <u>Naomikisted</u>, <u>simonsphotography</u>, <u>London Fashion By Paul</u>

## Posts from top magazine brands were liked/retweeted 4x more than top bloggers





**Interactions Per Post Average** 



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## Across February's LFW, top magazine brands attracted 4x the level of earned engagement (replies/likes/retweets) as posts from top Bloggers





### And a very similar pattern is emerging for the current LFW (SS17)



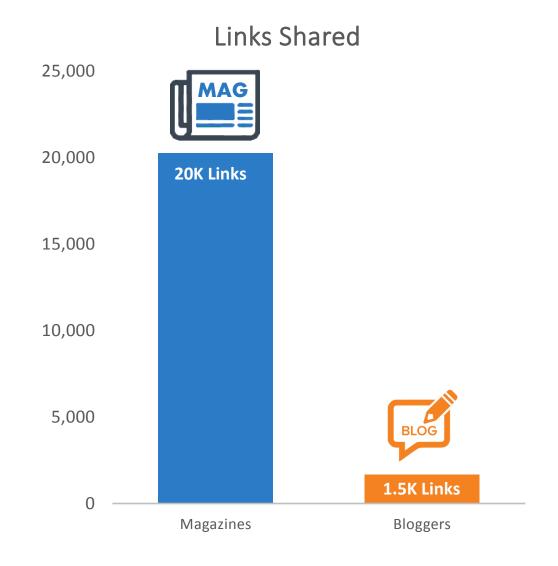




- Owned
- Earned

### On Twitter, magazine brand content was shared far more than that of top bloggers

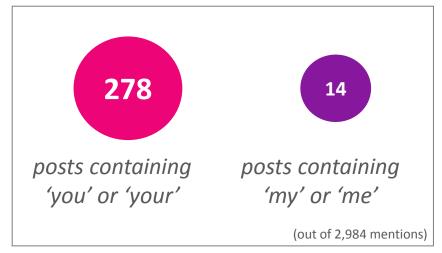




### Magazine brands are outward looking, with content that sparks conversation









\*Data based on a comparison of the top 50 magazine brands vs top 50 fashion bloggers

(out of 3,239 mentions)

#### **Summary & Conclusions**



#### Relevance

 Magazine brands are a highly relevant source of information – seen to cover the key topics/trends (Models, Celebs, Brands, Details, Street Style, Front Row & Expert Insight/review etc)

#### Reach

- The reach of magazine content is equivalent to that of Bloggers, despite lower volumes of content produced
- Although magazine authors produce less content – it reaches a large audience who are willing to spread content further

#### Resonance

- Magazine content is significantly more engaged with (almost 4x times more likely than Blogs)
- Magazine content is also much more likely to be linked to by consumers/other authors (either through RT's or original posts)

#### Relationship

- Magazine content has the ability to reflect positivity back towards the brands and people featured in content
- Blogger content is typically more 'self' focused, rather than a reflective showcase of brands